

May 15, 2024



Dear Grace Pediatric families,

For the past 10 years, Grace Pediatrics has been dedicated to delivering exceptional quality healthcare to pediatric patients. It has been an incredible journey that I have cherished spending with all my patients and their families.

In founding Grace Pediatrics, my vision was to provide compassionate and comprehensive care, addressing all aspects of childhood development beyond just medical ailments and diseases: from physical growth and development, to nutrition, behavioral, social, and even academic development. I devoted myself and my practice to help patients and families feel confident and at ease through the anxieties and confusion that surround growing up and raising children. My emphasis has always been to put patients and families first by dedicating ourselves to make continuous improvements in patient care.

However, over the past several years, it has become increasingly more difficult to provide these services to families due to barriers and limitations imposed by insurance company regulations. These limitations have led to frustrating and challenging situations for both you and me, restricting my ability to provide the best quality care possible for your children.

I want to create an environment where I can spend more time with you and your children, and have direct and open communications between you and me, your child's doctor. My passion, goals, and priorities are focused on every facet of your child's health. I would like to pursue my original vision to provide the best possible comprehensive care to children and continuously strive for innovations that improve their care.

As a result, as of **August 1, 2024**, Grace Pediatrics will transition to a direct primary care (DPC) model which means a reduced patient population to facilitate greater quality care, all of which is enabled through a monthly subscription. This concierge-style model eliminates insurance billing in favor of a patient-focused approach, ensuring that your child's health remains our top priority. Enrolled patients at Grace Pediatrics can expect to receive the following benefits:

- **Expanded Access:** You will have unlimited access to me with various types of visits and communication, including in-office visits, phone calls, text and portal messages, video chats, and even home visits on a case-by-case basis. You will always have a direct open line of communication with me all 7 days of the week through the method that is most convenient for you and your child.
- **Extended Visits:** Each appointment will be unrushed, allowing me to spend as much as an hour with you to address all your concerns thoroughly. I will also provide customized appointments for in-depth consultations, and there will be ample time to provide you with more education and information concerning your child's growth, development, and any acute or chronic illnesses.
- **Eliminated Wait Times:** Say goodbye to long wait times! Our smaller practice size guarantees same day or next day sick visit appointments with me and virtually no wait times.
- **Enhanced Care Coordination:** With a smaller patient panel, I can dedicate more time towards providing better coordination and management of your child's care outside of our practice with specialists, schools, and pharmacies. I will always be your child's direct and personal advocate so that your child can receive the best care possible even outside of our office.





- **Cost Savings:** Without insurance billing, you won't have to worry about co-pays or deductibles for office visits. Additionally, this model will lead to fewer urgent care or emergency room visits, resulting in significant financial savings over time. Any concern you have, big or small, you can visit in-person, text, call, and contact me without having to worry about additional costs or charges for visits, as your membership fee covers unlimited access and direct communication with me.

I still recommend that you keep your health insurance policy, as this will pay for any urgent care, emergency care, specialist visits, and surgeries that your child may need. There are other policies that you may consider, such as 'catastrophic care' policies, 'medical cost sharing' policies, or high deductible policies. These policies may help save you money in comparison to your current insurance plan. Additionally, the monthly subscription with Grace Pediatrics may be payable by your FSA or HSA plans. Please verify with your employer if this option is available to you.

I will be offering several meetings in June via Zoom to answer any questions or concerns you may have regarding this transition. The Zoom meeting link will be posted to our website in early June, and we will send emails to notify you of available meeting dates and times. Alternatively, you are welcome to reach out to our office directly to set up a time in the evenings to meet with me to discuss how this change may affect your family personally.

I understand that the DPC format may not be right for everyone, and I support your decision to explore other options and find the right pediatrician for your family. Please let us know of your decision by July 31, 2024, as your child will no longer be considered as our patient after that date without membership enrollment. You can upload a signed medical record transfer/release request form (available on our website) to your child's patient portal account, and we will send over your child's records to your preferred pediatrician for a smooth transition.

All appointments made until July 31, 2024, will be honored and billed to your insurance plan. I will also review all test orders (blood, imaging tests) generated prior to July 31, 2024, and contact you with the results when I receive them. Your well child visits/annual physicals done prior to July 31, 2024, will be honored for one year from the examination date for the completion of any school physical forms for a nominal fee of \$15. You will continue to have access to your child's patient portal for past visit records and immunization records. Additionally, if your child is currently receiving the following vaccine series: Hepatitis B, HPV, Meningococcal B, and COVID – your child may complete the vaccination series in our office even after July 31st, and these vaccine-only visits will be covered according to your in-network insurance coverage.

It has been my honor and privilege to care for your children. I am so grateful to my patients and families and the opportunities that have been given to me to share my passion of serving my community with all of you. I truly look forward to continuing to provide your children and family with the exceptional care they deserve!

With heartfelt gratitude,

Dr. Ji Yon Han



Grace Pediatrics DPC Concierge Service Starts August 1, 2024



Birth to 12 months: \$300/month

Includes all recommended well child visits with developmental screenings, unlimited number of sick visits, umbilical cord care, and vision screening at 12 months of age. Also includes home visits for newborns until 3 weeks of age based on location (usually 2-4 visits).

13 months to 24 months: \$250/month

Includes all recommended well child visits with developmental screenings, unlimited number of sick visits, and vision screening at 24 months of age.

25 months to 71 months: \$200/month

Includes all recommended well child visits with developmental screenings, unlimited number of sick visits, age-appropriate vision and hearing screenings, school/camp forms, behavior counseling.

6 years to 21 years: \$150/month

Includes all recommended yearly well child visits with vision and hearing screenings, sports physicals, age-appropriate mental and behavioral health screenings, unlimited number of sick visits, school/camp forms, telehealth visits during college.

Immunizations:

- Will be covered by your insurance according to your insurance coverage/policy (private insurance or Medi-Cal)
- Will be offered for an additional affordable rate if you do not have proper insurance coverage

Medical Tests and Treatments:

- In-office tests are included in the monthly subscription charge. These may include: hemoglobin, COVID-19, flu, RSV, rapid strep throat, mononucleosis, basic urine, and blood in stool tests, as well as, simple laceration repair (using skin glue or staples), and nebulizer treatment as medically appropriate.
- Extra tests that we send out to outside laboratories (blood or urine tests) or imaging centers (x-rays, ultrasounds, CT, etc.) will be either covered according to your insurance policy or will be available at a low cost made possible through arrangements we will make.

Credit cards on file will be billed monthly. If paid annually, a 10% discount will apply. There is a family maximum of \$600/month regardless of the number or age of the children. You do not need to enroll all children at the same time, but our discussions and care plans will be limited on the enrolled child only.

If enrolled by July 31, 2024, an enrollment fee of \$150 per family will be waived for current patients of Grace Pediatrics and you will get \$30 off the monthly fee until the end of this year!

Due to the nature of this concierge style of practice, there will be a limited number of patients who can enroll. **Please call our office and let us know that you would like to remain with Grace Pediatrics so that we can start the enrollment process.** We look forward to partnering with you on this innovative journey of extraordinary healthcare for your child!

