

## **13th IFEA World Endodontic Congress, Buenos Aires 2022**

### **Venue, location in the general city plan, and accessibility to hotels, local transport, conference facilities, shopping, city sights etc.**

The Congress Venue will be the Goldencenter. Goldencenter is a Convention center located in an open and green space that makes it a unique location in the city of Buenos Aires. It is very near the Jorge Newbery Airport and has parking space for one thousand, five hundred vehicles, free of charge. It is located 15 minutes away from important hotels where speakers can be hosted. The famous G20 Meeting was held at this same location.

The venue has 2 buildings with different areas that can be subdivided into 11 rooms for simultaneous activities plus the Commercial Exhibition area.

The venue can be accessed using public transport (there are multiple bus lines that stop within the facilities,) taxis or by driving a private vehicle which can be left at their parking lot at no additional cost.

**Transfer from main hotel at 8 am and returns at 6 pm.**

### **List of proposed Congress Hotels, star rating, standard room cost/star rating.**

Due to the current widespread situation with COVID-19 we were unable to establish fees for accommodation for 2022. Once things are more stable, we will send a report with relevant information on the topic.

### **Visa**

As in many other parts of the world, Argentina requires visitors from certain countries to have a visa to enter its borders. The Secretary of Tourism of the Nation collaborates tightly with the Foreign Ministry to facilitate this process for us. The technical secretariat provides them with a list of people who wish to attend the congress, advocating that these people will enter the country for this specific purpose. This helps to provide institutional support to the application process, but it does not approve any visa application in itself. This can be done 6 months before the event.

The delegates that need to request a visa to enter Argentina are those from the following countries, see in the following link:

<http://www.migraciones.gov.ar/accesible/indexdnm.php?visas>

**The speakers invited on this first stage have been** (we await your approval to forward you the contract with the conditions of participation)

Basrani, Bettina -Canada

Bóveda, Carlos – Venezuela

Brizuela, Claudia- Chile

Camilleri, Josette – United Kingdom

Caviedes, Javier – Colombia

Cerny, Daniel - Czech Republic

Cohenca, Néstor - USA

Lima Machado, Manoel – Brazil

Nallapati, Sashi – Jamaica

Ordinola Zapata, Ronald - USA

Patel, Shanon - United Kingdom

Pereira, Leandro – Brazil

Pérez Ron, Alejandro – Portugal

Ruparel, Nikita - USA

Semper, Marc – Germany

Siqueira, Jose – Brazil

Terauchi, Yoshitsugu – Japan

Vera Jorge – Mexico

Villa, Paula – Colombia

Zuolo, Mario – Brazil

**Requests for support have been sent to the following institutions in the region**

Argentine Ministry of Health.

Declaration of Touristic Interest of the Secretary of Tourism of the Nation.

Declaration of National Interest of the Presidency of the Nation.

Costa Rican Association of Endodontics.

Panamanian Society of Endodontics.

Catholic University of La Plata, Faculty of Dentistry.

National University of Rosario, Faculty of Dentistry.

Latin American Endodontic Society.

Venezuelan Society of Endodontics.

Mendoza University.

Instituto Universitario Italiano de Rosario, Faculty of Dentistry.

Colombian Association of Endodontics.

**The following have already given their support and their logos were incorporated on the event's website in the endorsements section:**

Tourism Board of the City of Buenos Aires.

Endodontic Society of Chile.

Dominican Society of Endodontics.

National Academy of Dentistry.

## Sponsors and Exhibitors

We will create different levels of collaboration for the companies to choose from, we will provide facilities so that any company, big or small, can collaborate according to its own interests and possibilities.

### Sponsorship Packages:

	Sponsorship level	Platinum	Gold	Silver	Bronze
	Cost of collaboration	USD 50.000	USD 30.000	USD 20.000	USD 10.000
Advertising before the congress	Logo on the congress website	•	•	•	•
	Banner Link in e-newsletter	4 times	2 times		
	Company acknowledgement in e-newsletter	•	•	•	•
Advertising during the congress	Advertisement in printed program	2 pages	1 page	1 page	½ page
	Logo on Sponsor Display	•	•	•	•
	Logo on screen in the break slide at the congress room	•	•	•	•
	Luncheon session time slot	•			
	Logo on the signage at the coffee break zone	•	•	•	
	Congress bag insert	•	•	•	•
	Logo in the Presentation Delivery Room	•	•		
	Logo in Welcome Cocktail	•	•		
	Print logo on the name badge lanyard	•			
	Booth space	54 sqm Booth	36 sqm Booth	27 sqm Booth	18 sqm Booth
Exhibition	Complimentary registration	8	5	2	1
Tickets	Tickets for gala dinner	4	2	1	



Other Sponsorship Items:

Item	Price	Details
Booth space	USD 3,000	9 sqm space only
e-Posters Zone	USD 15,000	Advertisement in E-poster area comprised of at least 15 screens and 15 computers.
Sponsored Lunch	USD 30,000	A lunch slot will be sponsored and distinct recognition will be given to the collaborators.
Gala Dinner	USD 30,000	Logo recognition at signage at the gala dinner venue
Congress Bag	USD 15,000	Print your logo on the congress bag
Note & Pen	USD 5,000	Print your logo on the attendees' notes and pens
Coffee Break	USD 4,000 (1 time)	Logo recognition on signage at the coffee break area
Hands-on Workshop	USD 5,000	One time slot of 3 hours (2 hours of workshop/ 1 hour of preparation) of hands-on workshop with speaker(s) of your choice. Please note that hands-on workshops will be run concurrently with main sessions.
Presentation Delivery Room	USD 5,000	The sponsor's Logo will be displayed at the presentation delivery room for speakers.
Mobile Page Banner	USD 3,000	Advertising banners will be uploaded to the congress website (which remains open for a whole year after the closing of the congress) with direct links to sponsor.
Mobile APP Banner	USD 2,000	Ad Banner on the APP which remains active during congress and has program/activity information, besides offering organization tools for delegates.
Program Book Advertisement	USD 3,000 USD 1,500	1-page full-color advertisement or ½-page full-color advertisement. *Only applicable if program book is indeed printed.
Congress Bag Insert	USD 1,500	Company's brochure to be inserted in the congress bag. The sponsor must provide the brochure.

The proposal for the commercial exhibition floorplan:



## Registrations

	<b>EARLY BIRD</b>	<b>REGULAR</b>	<b>ON SITE</b>
<b>IFEA Members</b>	450 USD	550 USD	700 USD
<b>Non-IFEA Members</b>	550 USD	650 USD	800 USD
<b>SAE Partner</b>	320 USD	400 USD	600 USD
<b>Companion</b>	160 USD	200 USD	300 USD
<b>International Student (undergraduate or grand student) with lunch</b>	350 USD	430 USD	500 USD
<b>Argentine grand student with lunch</b>	320 USD	400 USD	470 USD
<b>Argentine undergraduate student with lunch</b>	160 USD	210 USD	350 USD
<b>Argentine undergraduate student without lunch</b>	120 USD	170 USD	300 USD
<b>Argentine undergraduate student daily pass</b>	55 USD	80 USD	150 USD

NOTE: These values include VAT. Consult about payment in installments.

## Budget / Forecast

Worst case scenario of attendee number estimation: 1000

Best case scenario of attendee number estimation: 2000

Our main economic goals are:

- Income by sponsorships, commercial exhibitions and hands-on courses: 372.000 USD (three hundred, seventy-two thousand).
- Registrations (if only one thousand delegates participate) 414.500 USD (four hundred, fourteen thousand five hundred American dollars).
- The expected total income would be of: 786.500,00 USD (seven hundred eighty-six thousand, five hundred American dollars)
- The estimated expenses would be: 588.242 USD (five hundred, eighty-eight thousand twenty forty-two dollars).
- This would give us an estimated profit of 198.257 USD (One hundred ninety-eight thousand two hundred fifty-seven).

General Expenses									
IN USD DOLARS (\$) VAT EXCL. - prices in 2019									
1.- Congress Venues / Hotels and commercial exhibition									
Status	Unit Price			Unit	Net price per unit	% Tax	Tax	Total of concepts	
Rent of rooms - Golden Center	\$ 88.070,00			1	\$ 88.070,00	21%	\$ 18.494,70	\$ 106.564,70	
RC insurance at venue	\$ 1.500,00			1	\$ 1.500,00	0%	\$ -	\$ 1.500,00	
Medical assistance	\$ 3.000,00			1	\$ 3.000,00	21%	\$ 630,00	\$ 3.630,00	
Security service	\$ 7.000,00			1	\$ 7.000,00	21%	\$ 1.470,00	\$ 8.470,00	
ADSL Services. Estimate	\$ 3.500,00			1	\$ 3.500,00	21%	\$ 735,00	\$ 4.235,00	
Delegates Wifi services	\$ 10,00			1.000	\$ 10.000,00	21%	\$ 2.100,00	\$ 12.100,00	
Technical Secretariat. In case of modular stands for the delivery of documentation and other dependencies, electricity fac.	\$ 4.000,00			1	\$ 4.000,00	21%	\$ 840,00	\$ 4.840,00	
<b>Total Chapter 1.- Congress Venues / Hotels and commercial exhibition</b>					<b>\$ 117.070,00</b>		<b>\$ 24.269,70</b>	<b>\$ 141.339,70</b>	
2.- Audiovisual Equipment, Plasmas Tv, sound rooms, computers									
Unit Price				Unit	Net price per unit	% Tax	Tax	Total of concepts	
Audiovisuals in the all the rooms, technicians, pointers, etc.	\$ 40.000,00			1	\$ 40.000,00	21%	\$ 8.400,00	\$ 48.400,00	
<b>Total chapter 2.- Audiovisual Equipment, screen, sound rooms, computers</b>					<b>\$ 40.000,00</b>		<b>\$ 8.400,00</b>	<b>\$ 48.400,00</b>	
3.- Banners and Signage									
Unit Price				Unit	Net price per unit	% Tax	Tax	Total of concepts	
Various banners and signage	\$ 4.000,00			1	\$ 4.000,00	21%	\$ 840,00	\$ 4.840,00	
Digital information in venue	\$ 6.000,00			1	\$ 6.000,00	21%	\$ 1.260,00	\$ 7.260,00	
<b>Total chapter 3.- Banners and Signage</b>					<b>\$ 10.000,00</b>		<b>\$ 2.100,00</b>	<b>\$ 12.100,00</b>	
4.- Auxiliary Staff									
Unit Price				Unit	Net price per unit	% Tax	Tax	Total of concepts	
All staff will be English speaking									
Service with bilingual hostesses Spanish / English	\$ 15.000,00			1	\$ 15.000,00	21%	\$ 3.150,00	\$ 18.150,00	
<b>Total chapter 4.- Auxiliary Staff</b>					<b>\$ 15.000,00</b>		<b>\$ 3.150,00</b>	<b>\$ 18.150,00</b>	
5.- Printing									
Unit Price				Unit	Net price per unit	% Tax	Tax	Total of concepts	
Printing expenditure	\$ 12.000,00			1	\$ 12.000,00	21%	\$ 2.520,00	\$ 14.520,00	





<b>Total chapter 5.- Printing</b>												
						\$	12.000,00	\$	2.520,00	\$	14.520,00	
<b>6.- Entertainment, social program, and Collective and individual transport</b>		<b>Unit Price</b>		<b>Unit</b>	<b>Net price per unit</b>	<b>% Tax</b>		<b>Tax</b>		<b>Total of concepts</b>		
Accompanying Social Program	\$	15.000,00		1	\$	15.000,00	21%	\$	3.150,00	\$	18.150,00	
Welcome reception show, other entertainment	\$	10.000,00		1	\$	10.000,00	21%	\$	2.100,00	\$	12.100,00	
Buses for Gala Dinner Transportation	\$	2.000,00		1	\$	2.000,00	21%	\$	420,00	\$	2.420,00	
Buses for Gala Dinner Transportation	\$	3.000,00		1	\$	3.000,00	21%	\$	630,00	\$	3.630,00	
<b>Total chapter 6.- Collective and individual transport</b>						\$	30.000,00		\$	6.300,00	\$	36.300,00
<b>7.- Design and Layout</b>		<b>Unit Price</b>		<b>Unit</b>	<b>Net price per unit</b>	<b>% Tax</b>		<b>Tax</b>		<b>Total of concepts</b>		
Logo Design and congress image	\$	1.000,00		1	\$	1.000,00	21%	\$	210,00	\$	1.210,00	
Abstracts Book Design/ Magazine	\$	3.000,00		1	\$	3.000,00	21%	\$	630,00	\$	3.630,00	
Others	\$	1.000,00		1	\$	1.000,00	21%	\$	210,00	\$	1.210,00	
<b>Total chapter 7.- Design and Layout</b>						\$	5.000,00		\$	1.050,00	\$	6.050,00
<b>8.- Accomodation for speakers, committees, Staff</b>		<b>Unit Price</b>		<b>Unit</b>	<b>Net price per unit</b>	<b>% Tax</b>		<b>Tax</b>		<b>Total of concepts</b>		
Guest (speakers, Committees) accomodation in charge of the congress (100 rooms DUI X 5 nights)	\$	150,00		500	\$	75.000,00	21%	\$	15.750,00	\$	90.750,00	
<b>Total chapter 8.- Accomodation for speakers, committees, Staff</b>						\$	75.000,00		\$	15.750,00	\$	90.750,00
<b>9.- Flowers, Plates, Hospitalities, others</b>		<b>Unit Price</b>		<b>Unit</b>	<b>Net price per unit</b>	<b>% Tax</b>		<b>Tax</b>		<b>Total of concepts</b>		
flowers Decoration in rooms	\$	500,00		1	\$	500,00	21%	\$	105,00	\$	605,00	
Show at opening ceremony	\$	2.500,00		1	\$	2.500,00	21%	\$	525,00	\$	3.025,00	
<b>Total chapter 9.- Workshop material, Flowers, Plates, Hospitalities</b>						\$	3.000,00		\$	630,00	\$	3.630,00
<b>10.- Web page</b>		<b>Unit Price</b>		<b>Unit</b>	<b>Net price per unit</b>	<b>% Tax</b>		<b>Tax</b>		<b>Total of concepts</b>		
					\$	-						
Website, creation and maintenance for 4 years	\$	2.000,00		1	\$	2.000,00	21%	\$	420,00	\$	2.420,00	
<b>Total chapter 10.- Web Page</b>						\$	2.000,00		\$	420,00	\$	2.420,00



11.- Transport and mileage for speakers and committees	Unit Price	Unit	Net price per unit	% Tax	Tax	Total of concepts
An estimate (30 people)	\$ 2.500,00	30	\$ 75.000,00	0%	\$ -	\$ 75.000,00
<b>Total chapter 11.- Transport and mileage for speakers and committees</b>			\$ 75.000,00		\$ -	\$ 75.000,00
12.- e-Poster Session	Unit Price	Unit	Net price per unit	% Tax	Tax	Total of concepts
Poster Virtual Zone including:						
Full service price	\$ 12.000,00	1	\$ 12.000,00	21%	\$ 2.520,00	\$ 14.520,00
15 plasma screens	\$ -	1	\$ -	21%	\$ -	\$ -
Tables with computers and screens adapted to proportions of the poster - 15 units	\$ -	1	\$ -	21%	\$ -	\$ -
10 printers and consumables for poster printing by the user	\$ -	1	\$ -	21%	\$ -	\$ -
<b>Total chapter 12.- Physical Poster and Virtual Poster Session</b>			\$ 12.000,00		\$ 2.520,00	\$ 14.520,00
13.- Expenses in preparatory meetings: Travel, food, accommodation, diets and VISA	Unit Price	Unit	Net price per unit	% Tax	Tax	Total of concepts
An estimate	\$ 10.000,00	1	\$ 10.000,00	21%	\$ 2.100,00	\$ 12.100,00
<b>Total chapter 13.- Expenses in preparatory meetings: Travel, food, accommodation, diets and VISA</b>			\$ 10.000,00		\$ 2.100,00	\$ 12.100,00
14.- Advertising Expenditure	Unit Price	Unit	Net price per unit	% Tax	Tax	Total of concepts
Press and Community management	\$ 5.000,00	1	\$ 5.000,00	21%	\$ 1.050,00	\$ 6.050,00
<b>Total chapter 14.- Advertising Expenditure</b>			\$ 5.000,00		\$ 1.050,00	\$ 6.050,00
15.- Mailings, courier services, letters, mobile phones, postage	Unit Price	Unit	Net price per unit	% Tax	Tax	Total of concepts
An estimate	\$ 1.500,00	1	\$ 1.500,00	21%	\$ 315,00	\$ 1.815,00
<b>Total chapter 15.- Mailings, courier services, letters, mobile phones, postage</b>			\$ 1.500,00		\$ 315,00	\$ 1.815,00

	Unit Price	Unit	Net price per unit	% Tax	Tax	Total of concepts
<b>16.- Technical Secretariat</b>						
Technical secretariat fees (6% of income)	\$ 47.190,00	1	\$ 47.190,00	21%	\$ 9.909,90	\$ 57.099,90
<b>Total chapter 16.- Other Expenses</b>			<b>\$ 47.190,00</b>		<b>\$ 9.909,90</b>	<b>\$ 57.099,90</b>
<b>17.- Financial Expenses</b>						
Inscriptions expenses paid with credit cards	\$ 5.000,00	1	\$ 5.000,00	21%	\$ 1.050,00	\$ 6.050,00
Others bank expenses	\$ 3.000,00	1	\$ 3.000,00	21%	\$ 630,00	\$ 3.630,00
<b>Total chapter 17.- Financial Expenses</b>			<b>\$ 8.000,00</b>		<b>\$ 1.680,00</b>	<b>\$ 9.680,00</b>
<b>Variable expenses depending on the participants registered</b>						
<b>18.- Catering services at the venue</b>						
Welcome reception	\$ 35,00	700	\$ 24.500,00	21%	\$ 5.145,00	\$ 29.645,00
Lunch 4 services per 1000 services	\$ 6,70	4.000	\$ 26.800,00	21%	\$ 5.628,00	\$ 32.428,00
Coffee breaks 7 services	\$ 5,13	5.250	\$ 26.932,50	21%	\$ 5.655,83	\$ 32.588,33
<b>Total chapter 18.- Catering services at the venue</b>			<b>\$ 78.232,50</b>		<b>\$ 16.428,83</b>	<b>\$ 94.661,33</b>
<b>19.- Bags for participants and gifts for participants and speakers</b>						
Congress Bags	\$ 10,00	1.000	\$ 10.000,00	21%	\$ 2.100,00	\$ 12.100,00
notepads and pen	\$ 5,00	1.000	\$ 5.000,00	21%	\$ 1.050,00	\$ 6.050,00
Pen Drive with book abstracts / information load	\$ 12,00	1.000	\$ 12.000,00	21%	\$ 2.520,00	\$ 14.520,00
Lanyard	\$ 1,50	1.000	\$ 1.500,00	21%	\$ 315,00	\$ 1.815,00
Accreditation Plastic cover	\$ 0,25	1.000	\$ 250,00	21%	\$ 52,50	\$ 302,50
<b>Total chapter 19.- Bags for participants and gifts for participants and speakers</b>			<b>\$ 28.750,00</b>		<b>\$ 6.037,50</b>	<b>\$ 34.787,50</b>
<b>20.- Gala Dinner</b>						
Gala Dinner only free (in charge of the congress)	\$ 90,00	150	\$ 13.500,00	0%	\$ -	\$ 13.500,00



<b>Total chapter 20.- Gala Dinner</b>						\$	13.500,00	\$	-	\$	13.500,00
<b>Summary of fixed expenses</b>											
						<b>Expenses without taxes</b>					
Total Chapter 1.- Congress Venues / Hotels and commercial exhibition						\$	117.070,00				
Total chapter 2.- Audiovisual Equipment, screen, sound rooms, computers						\$	40.000,00				
Total chapter 3.- Banners and Signage						\$	10.000,00				
Total chapter 4.- Auxiliary Staff						\$	15.000,00				
Total chapter 5.- Printing						\$	12.000,00				
Total chapter 6.- Collective and individual transport						\$	30.000,00				
Total chapter 7.- Design and Layout						\$	5.000,00				
Total chapter 8.- Accommodation for speakers, committees, Staff						\$	75.000,00				
Total chapter 9.- Workshop material, Flowers, Plates, Hospitalityes						\$	3.000,00				
Total chapter 10.- Web Page						\$	2.000,00				
Total chapter 11.- Transport and mileage for speakers and committees						\$	75.000,00				
Total chapter 12.- Physical Poster and Virtual Poster Session						\$	12.000,00				
Total chapter 13.- Expenses in preparatory meetings: Travel, food, accommodation, diets and VISA						\$	10.000,00				
Total chapter 14.- Advertising Expenditure						\$	5.000,00				
Total chapter 15.- Mailings, courier services, letters, mobile phones, postage						\$	1.500,00				
Total chapter 16.- Other Expenses						\$	47.190,00				
Total chapter 17.- Financial Expenses						\$	8.000,00				
<b>Total of fixed expenses</b>						<b>\$</b>	<b>467.760,00</b>				
<b>Variable expenses according to the participants registered</b>											
						<b>Expenses without taxes</b>					
Total chapter 18.- Catering services at the venue						\$	78.232,50				
Total chapter 19.- Bags for participants and gifts for participants and speakers						\$	28.750,00				
Total chapter 20.- Gala Dinner						\$	13.500,00				
<b>Total of variable expenses</b>						<b>\$</b>	<b>120.482,50</b>				
<b>Total Expenses of the congress</b>						<b>\$</b>	<b>588.242,50</b>				
<b>INCOMES DETAILS</b>											
<b>Commercial Exhibition</b>											
<b>Company</b>											
		<b>Level/stand</b>	<b>m2</b>	<b>Net payable</b>		<b>total income (excl.vat)</b>				<b>Total</b>	
Package		Platinum		\$ 50.000,00	1	\$ 50.000,00				\$ 50.000,00	
Package		Gold		\$ 30.000,00	1	\$ 30.000,00				\$ 30.000,00	
Package		Silver		\$ 20.000,00	1	\$ 20.000,00				\$ 20.000,00	
Package		Silver		\$ 20.000,00	1	\$ 20.000,00				\$ 20.000,00	
Package		Bronze		\$ 10.000,00	1	\$ 10.000,00				\$ 10.000,00	





Note / pen			\$ 5,000.00	1	\$ 5,000.00	21.00%	\$ 1,050.00	\$ 6,050.00
Coffee break (1 service)			\$ 6,000.00	1	\$ 6,000.00	21.00%	\$ 1,260.00	\$ 7,260.00
Insert in the congress bag			\$ 1,500.00	1	\$ 1,500.00	21.00%	\$ 315.00	\$ 1,815.00
Insert in the congress bag			\$ 1,500.00	1	\$ 1,500.00	21.00%	\$ 315.00	\$ 1,815.00
Insert in the congress bag			\$ 1,500.00	1	\$ 1,500.00	21.00%	\$ 315.00	\$ 1,815.00
Insert in the congress bag			\$ 1,500.00	1	\$ 1,500.00	21.00%	\$ 315.00	\$ 1,815.00
Insert in the congress bag			\$ 1,500.00	1	\$ 1,500.00	21.00%	\$ 315.00	\$ 1,815.00
Insert in the congress bag			\$ 1,500.00	1	\$ 1,500.00	21.00%	\$ 315.00	\$ 1,815.00
Insert in the congress bag			\$ 1,500.00	1	\$ 1,500.00	21.00%	\$ 315.00	\$ 1,815.00
Insert in the congress bag			\$ 1,500.00	1	\$ 1,500.00	21.00%	\$ 315.00	\$ 1,815.00
Program book Advertisement (1-page full-color adv)			\$ 3,000.00	1	\$ 3,000.00	21.00%	\$ 630.00	\$ 3,630.00
Program book Advertisement (1/2-page full-color adv)			\$ 1,500.00	1	\$ 1,500.00	21.00%	\$ 315.00	\$ 1,815.00
Program book Advertisement (1/2-page full-color adv)			\$ 1,500.00	1	\$ 1,500.00	21.00%	\$ 315.00	\$ 1,815.00
			\$ -	1	\$ -	21.00%	\$ -	\$ -

<b>Total Others Collaborations</b>	<b>total</b>		<b>\$ 99,000.00</b>		<b>\$ 99,000.00</b>		<b>\$ 20,790.00</b>	<b>\$ 119,790.00</b>
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<b>Summary of incomes</b>								
Total Commercial Exhibition					\$ 198,000.00			
Total Hands-on workshops					\$ 45,000.00			
Total Satellite Symposiums					\$ 30,000.00			
Total Others Collaborations					\$ 99,000.00			

<b>Total incomes of sponsorships</b>					<b>\$ 372,000.00</b>			
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Registrations				PAX				incomes
IFEA MEMBER (EARLY BIRD)	\$ 450,00			50	\$			22,500.00
IFEA NON-MEMBER (EARLY BIRD)	\$ 550,00			50	\$			27,500.00
TRAINEE /POST-GRADUATE STUDENT (EARLY BIRD)	\$ 250,00			20	\$			5,000.00
ACCOMPANYING PERSON (EARLY BIRD)	\$ 150,00			20	\$			3,000.00
IFEA MEMBER (PRE-REGISTRATION)	\$ 550,00			150	\$			82,500.00
IFEA NON-MEMBER (PRE-REGISTRATION)	\$ 650,00			110	\$			71,500.00
TRAINEE /POST-GRADUATE STUDENT (PRE-REGISTRATION)	\$ 300,00			50	\$			15,000.00
ACCOMPANYING PERSON (PRE-REGISTRATION)	\$ 150,00			50	\$			7,500.00
IFEA MEMBER (ON-SITE)	\$ 550,00			50	\$			27,500.00
IFEA NON-MEMBER (ON-SITE)	\$ 650,00			50	\$			32,500.00
TRAINEE /POST-GRADUATE STUDENT(ON-SITE)	\$ 300,00			10	\$			3,000.00
ACCOMPANYING PERSON (ON-SITE)	\$ 150,00			20	\$			3,000.00
COUNTRY REPRESENTATIVE SPEAKER	\$ -			40	\$			-
ANGERTINIAN SPECIAL FEE (EARLY BIRD)	\$ 300,00			130	\$			39,000.00
ANGERTINIAN SPECIAL FEE (PRE-REGISTRATION)	\$ 350,00			100	\$			35,000.00
ANGERTINIAN SPECIAL FEE (ON-SITE)	\$ 400,00			100	\$			40,000.00

<b>Total incomes for registrations</b>				<b>1,000</b>	<b>\$</b>			<b>414,500.00</b>
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<b>Total of the incomes</b>					<b>\$</b>			<b>786,500.00</b>
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<b>Economic Summary</b>								
<b>Total of incomes</b>					<b>\$</b>			<b>786,500.00</b>
<b>Total of expenses</b>					<b>\$</b>			<b>588,242.50</b>
<b>Profit</b>					<b>\$</b>			<b>198,257.50</b>
								<b>25.21%</b>